

# Gibco sera—produced with a commitment to quality and innovation since 1962

Providing performance and consistency essential to successful cell culture

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## Delivering reliable cell culture products for over 60 years A history of innovation

In 1962, Leonard Hayflick made the important discovery that there is a finite capacity for normal human cells to replicate in culture. This finding overturned a long-held belief about the potential immortality of cultured cells and has had far-reaching implications in life science research. That same year, Bob and Earline Ferguson, two biologists working from their garage in Grand Island, New York, recognized the business potential of supplying animal sera for research use. From this humble beginning, Gibco™ sera rose to the forefront of products supporting global life science research. Gibco™ cell culture products are now an important part of Thermo Fisher Scientific.

How did we become a world leader for sera, media, and reagents? The key to the success of Gibco products has always been their high quality, which helps reduce the number of unknowns that scientists may experience in their work. Across the global life science community, Gibco products have a reputation for reliability—allowing scientists to focus on more important things than troubleshooting cell culture problems.

In addition to supporting innovators in life science research, Thermo Fisher is a leading supplier to the global biopharmaceutical industry. Another important factor in our success is our steadfast commitment to both small and large laboratories, ranging from the research bench to production-scale facilities.

The original manufacturing site located in Grand Island, New York, is now just one of many manufacturing facilities worldwide that produce Gibco cell culture products. Through our commitment to quality, we continue to provide scientists with the reliability, service, value, and innovation that have made Gibco products a global market leader for over 60 years.



## Performance based on science, not geography

### Specifications, not origin, help drive consistent performance

We commissioned an independent research group to survey more than 500 researchers around the globe. This is what we learned:

- Only 7% of FBS users believe that country of origin is the most important indicator of FBS quality
- Almost 80% said they would purchase from categories that were clearly delineated by quality indicators (i.e., endotoxin, hemoglobin, growth performance, virus testing, etc.) that matter to their research

Based on these findings, we transformed the Gibco™ FBS portfolio into categories focused on quality indicators rather than origin. Now you can easily select the best serum for your needs based on how it performs, not where it came from. This also enables us to minimize supply disruption since there is less reliance on origin.



### FAQs about our new performance-based categories

#### Why switch to performance-based categories?

- Sustainable supply—more supply through origin flexibility assists in minimizing supply disruption
- **Performance consistency**—more supply means more customer choice and more lots with the specifications they desire
- **Product continuity**—remove the hassle of updating protocols, which can be based on specifications, the true performance driver, and not part numbers

#### Does the absence of origin-based categories mean you blend your serum?

No, we never blend our FBS; each lot has a distinct origin.

#### Will origin go away?

No, it will remain visible on the label and CoA.

FBS origin remains essential as it helps define the health status of the animals from the country of collection. The health status controls serum applications and if it is permitted for import. Individual countries have different regulations for importation and these regulations are based on the health of the cattle populations within the exporting country. The health status of a country is determined by the World Organisation for Animal Health (WOAH), whose mission is to ensure transparency regarding global animal diseases.

## Choose the right performance-focused FBS for your research

We provide a simplified three-tiered offering—Gibco™ Value FBS, Premium FBS, and Premium Plus FBS—where each category is clearly delineated by relevant performance markers and testing levels to help ensure you can confidently select the right serum for your research.

## Value

For standard research applications with up to 30 quality specification tests

## Premium

Our most popular FBS product; high quality and exceptional value with up to 60 quality specification tests

## Premium Plus

Our highest-quality FBS for use with the most sensitive cells; up to 70 quality specification tests, including our lowest levels of endotoxin and hemoglobin release specifications

#### Value FBS

Description	Unit size	Cat. No.	Reference*	
Fetal Bovine Serum, Value, One Shot format	50 mL	A5209401		
Fetal Bovine Serum, Value, One Shot format	50 mL case pack	A5209402	FBS, USDA- approved	
Fetal Bovine Serum, Value	500 mL	A5256701	500 mL (Cat. No. 10437028)	
Heat Inactivated, Fetal Bovine Serum, Value, One Shot format	50 mL	A5209501	FBS, qualified, Brazil origin, 500 mL (Cat. No. 10270106) FBS, qualified,	
Heat Inactivated, Fetal Bovine Serum, Value, One Shot format	50 mL case pack	A5209502	Canada origin, 500 mL (Cat. No. 12483020)	
Heat Inactivated, Fetal Bovine Serum, Value	500 mL	A5256801		

#### \* Our previously offered catalog numbers.

#### **Premium FBS**

Description	Unit size	Cat. No.	Reference*	
Fetal Bovine Serum, Premium, One Shot format	50 mL	A5670401		
Fetal Bovine Serum, Premium, One Shot format	50 mL case pack	A5670402		
Fetal Bovine Serum, Premium	500 mL	A5670701	FBS, qualified,	
Heat Inactivated, Fetal Bovine Serum, Premium, One Shot format	50 mL	A5670501	US origin, 500 mL (Cat. No. 26140079)	
Heat Inactivated, Fetal Bovine Serum, Premium, One Shot format	50 mL case pack	A5670502		
Heat Inactivated, Fetal Bovine Serum, Premium	500 mL	A5670801		

#### Premium Plus FBS

Description	Unit size	Cat. No.	Reference*	
Fetal Bovine Serum, Premium Plus, One Shot format	50 mL	A5669401		
Fetal Bovine Serum, Premium Plus, One Shot format	50 mL case pack	A5669402	FBS, certified, US origin,	
Fetal Bovine Serum, Premium Plus	500 mL	A5669701	(Cat. No. 16000044)	
Heat Inactivated, Fetal Bovine Serum, Premium Plus, One Shot format	50 mL	A5669501	FBS, New Zealand origin, 500 mL (Cat. No. 10091148) FBS, qualified, Australia origin, 500 mL (Cat. No. 10099141)	
Heat Inactivated, Fetal Bovine Serum, Premium Plus, One Shot format	50 mL case pack	A5669502		
Heat Inactivated, Fetal Bovine Serum, Premium Plus	500 mL	A5669801		

#### FBS quality control release criteria

Analysis		Description	Value FBS	Premium FBS	Premium Plus FBS
		Endotoxin Directly related to the quality of collection and processing of serum; the higher the level, the more introduction to gram-negative bacteria	≤20 EU/mL	≤10 EU/mL	≤5 EU/mL
		Haemoglobin/hemoglobin Indicator of proper and/or improper collection and processing of blood and/or serum	≤25 mg/dL	≤25 mg/dL	≤20 mg/dL
		Appearance	<b>✓</b>	✓	✓
Quality		Sterility: bacterial and fungal testing	<b>✓</b>	✓	✓
		Osmolality	<b>✓</b>	<b>✓</b>	<b>✓</b>
		рН	<b>✓</b>	<b>✓</b>	<b>✓</b>
		Mycoplasma: supplemental testing (H-stain)	<b>✓</b>	<b>✓</b>	<b>✓</b>
		Mycoplasma	<b>✓</b>	<b>✓</b>	<b>✓</b>
		Country of origin confirmation	<b>V</b>	<b>V</b>	<b>✓</b>
		Oritain™ testing (origin confirmation)	· · · · · · · · · · · · · · · · · · ·	<u> </u>	<b>✓</b>
Biochemical and hormonal profile	Biochemical	Alkaline phosphatase, ALT, AST, bicarbonate, bilirubin (total), BUN, BUN/creatinine ratio, calcium, chloride, cholesterol, creatinine, GGPT, glucose, HDL, iron, iron saturation, LDH, LDL, phosphorous (inorganic), potassium, sodium, TIBC, triglycerides (TG), uric acid		<b>✓</b>	<b>✓</b>
	Hormonal	Estradiol, insulin, progesterone, testosterone, thyroxine (T4)		✓	<b>✓</b>
	Serology	BVDV serum neutralization titer (Ab)		<b>✓</b>	<b>✓</b>
	Sero	Anti-BVDV antibody test (EMA lots only)			✓
Virus	Virus (9 CFR)	Bluetongue virus, bovine adenovirus, bovine parvovirus, bovine viral diarrhoea virus, bovine respiratory syncytial virus (BRSV), rabies virus, reovirus  Cytopathogenic agents, including bovine herpesvirus 1 (BHV-1/BR)  Haemadsorbing agents, including bovine parainfluenza virus 3 (PI-3)	<b>✓</b>	<b>✓</b>	<b>✓</b>
	Virus (EMA)	Bluetongue virus, bovine adenovirus, bovine parvovirus, bovine viral diarrhoea virus, bovine respiratory syncytial virus (BRSV), rabies virus, reovirus  Cytopathogenic agents, including bovine herpesvirus 1 (BHV-1/BR)  Haemadsorbing agents, including bovine parainfluenza virus 3 (PI-3)			<b>✓</b>
	USDA safety testing	Bluetongue virus	(Mexican only)		(AUS only)
		Akabane virus (Australian origin only)			(AUS only)
Protein electrophoresis and analysis	Identification	Electrophoretic profile	<b>✓</b>	<b>✓</b>	<b>✓</b>
		Bovine gamma globulin (≤500 mg/L)	<b>✓</b>	<b>✓</b>	<b>✓</b>
	Protein	Albumin, alpha globulin, beta globulin, total protein	<b>✓</b>	<b>✓</b>	<b>✓</b>
Performance		Relative growth promotion (RGP), relative cloning efficiency (RCE), relative plating efficiency (RPE)	<b>✓</b>	<b>✓</b>	<b>✓</b>
Documentation		Certificate of Suitability (TSE CEP)		<b>✓</b>	<b>✓</b>

Important to note that our FBS is sourced from BSE-negligible countries.



9 CFR virus testing: virus panel testing according to Code of Federal Regulations (CFR), Title 9, Part 113.53(c) [113.46, 113.47]; detected by fluorescent antibody

#### Biochemical and hormonal profiling:

quantification of biochemical and hormonal (estradiol, insulin, progesterone, testosterone, and thyroxine) profiling that may have an impact on cell culture

European Medicines Agency (EMA) virus testing: virus panel testing according to EMA/ CHMP/BWP/457920/2012 Part 7.3.1 and 7.3.2 and EMEA/CVMP/743/00 Part 4.3.3; detected by fluorescent antibody; conducted on selected lots

Fingerprinting technology (origin confirmation): a proprietary technology for Gibco sera to confirm FBS origin and eliminate the potential for counterfeit product

Heat-inactivated FBS: heated for 30 minutes at 56°C with mixing to inactivate complement proteins that are part of the immune response

Gamma-irradiated FBS: the most commonly used postmanufacturing approach for viral reduction in animal serum through exposure to gamma radiation

## **Specialty FBS**

These sera are designed for specialty applications and sensitive cell culture, including stem cell research, cancer research, reporter assays, immunoassays, and more.

Specialty sera	Description	Ideal for studying these research areas*		
MaxSpec FBS	Our highest-quality FBS, meeting selective specifications to help	• Vaccines		
	provide consistent, reproducible results	Therapeutic research		
	<ul> <li>Best-in-class endotoxin specifications: ≤1 EU/mL</li> </ul>	<ul><li>Diagnostic research</li><li>And other demanding research applications</li></ul>		
	<ul> <li>Additional cell culture proliferation assessment using six widely used cell lines</li> </ul>			
Charcoal Stripped FBS	<ul> <li>Reduced lot-to-lot variability on hormone levels, which helps eliminate some of the influences that steroids and other</li> </ul>	<ul> <li>Hormones or hormone receptors (androgens, estrogens, progesterone)</li> </ul>		
	components have on cells	Cytotoxic drug response		
	Growth assay using Vero cells	Cellular signaling and reporter assays		
		Tumor cells		
Ultra-low IgG FBS	• IgG levels are less than 5 μg/mL; bovine viral diarrhea (BVD)	Antibodies		
	antibody titer is low and not detectable	Viruses and viral response		
		Cell-surface epitopes		
Dialyzed FBS	Dialyzed by tangential flow filtration utilizing	Proteomics		
	10,000 molecular weight (MW) cutoff filters	Isotope labeling		
	Performance tested for cloning and plating efficiency	Cellular signaling and reporter assays		
ES Cell-Qualified FBS	Specially tested for the ability to sustain undifferentiated ES	Induced pluripotent stem cells (iPSCs)		
	cells while maintaining karyotype integrity, leukemia inhibitory	Cellular reprogramming		
	factor (LIF) responsiveness, and pluripotency markers	Embryonic stem cells (ESCs)		
	<ul> <li>New improved screening with germline-competent PRX129/X1 mESC line using a predictive assay that measures plating efficiency and pluripotency maintenance</li> </ul>	Embryonic development		
	High consistency between lots, with proven applications in iPSC generation and PSC culture			
MSC-Qualified FBS	Performance tested using standard 14-day MSC CFU-F assay	Mesenchymal stem cells (MSCs)		
	Each lot is tested against an in-house FBS reference standard	Mesenchymal stromal cells		
	using cells from a master cell bank of MSCs from normal bone	<ul> <li>Osteogenesis</li> <li>Chondrogenesis and cartilage</li> <li>Collagen and other extracellular matrices (ECM)</li> </ul>		
	marrow donors, which helps ensure lot-to-lot consistency			
		Adipose tissue and adipogenesis		
Exosome-Depleted FBS	≥90% of exosomes depleted	Exosomes and extracellular vesicles		
	Complex manufacturing process that retains the nutrients your	MicroRNA		
	cells need	Cell-cell communication		
	Full quality testing for sterility, mycoplasmas, performance, and endotoxins			
Tet System-Approved FBS	Functionally tested to provide researchers with optimal control	Neuroscience		
	over their gene expression systems, thus minimizing challenges that can be posed by this type of reagent	Cancer		
		Drug screening		
	<ul> <li>Delivers a quick workflow, reduced background noise, and more control and consistency</li> </ul>	Vaccine development		
		Gene editing		

<sup>\*</sup> These results are based on a review of approximately 10,000 publications using the six Specialty FBS products that Thermo Fisher offers. These terms were given by the MeSH taxonomy based on the full text of the paper.

Learn more at thermofisher.com/specialtyfbs



#### Did you know?

You can maintain your cell cultures in standard FBS and introduce Specialty FBS in the critical days prior to running assays to enable optimal control over your experiment.

## iMATCH Sera Lot Matching Tool

#### Skip FBS testing to save time, money, and frustration

Sera can often have variations in composition from one lot to the next. Minimize these challenges and drive consistency using our one-of-a-kind matching tool, which can help you find an excellent lot of serum for your research.

With the Gibco™ iMATCH™ Sera Lot Matching Tool, you can find the right sera two ways:



Regardless of the option you choose, the iMATCH Sera Lot Matching Tool can help you find a consistent, high-performing serum lot available for your research—all without having to test.

> "My lab would spend 3 to 4 weeks testing numerous lots of FBS to find that ideal one. I started noticing when we got good lot matches through the iMATCH tool, our cells' reaction and performance were consistent every time. Now, we have confidence to buy our FBS without having to test, based on the results from this tool."

> > -Stem cell researcher from a European biotech company





#### Did you know?

All sera represent an undefined mixture in which composition can vary from one lot to the next, which can make it difficult to get consistent results. There are more than 1,000 different components found in serum.

Start matching now at thermofisher.com/imatch

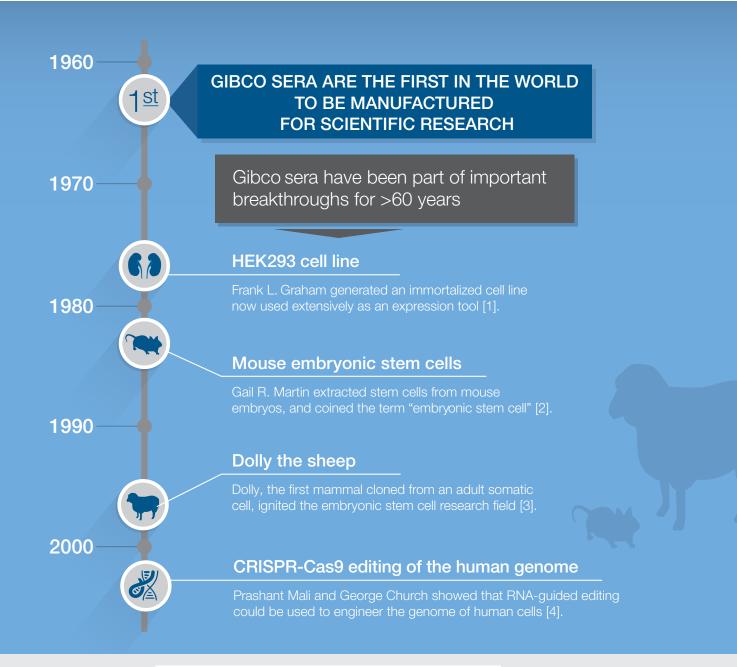
#### Other animal sera

Although FBS is the most commonly used serum product, many other products provide lower-cost alternatives. These include bovine serum, horse serum, newborn calf serum, goat serum, rabbit serum, lamb serum, porcine serum, and chicken serum. Learn if these products are right for your research at thermofisher.com/otheranimalsera.



### Scientists worldwide recommend Gibco sera more than any other sera

Delivering the performance and consistency scientists demand



#### GIBCO PRODUCTS ARE BACKED BY:

#### SUPERIOR QUALITY

Up to **70 ☑** quality tests per batch



Awarded the International Serum Industry Association (ISIA) traceability certification in February 2014

#### GIBCO SERA ARE THE MOST CITED SERA IN GLOBAL SCIENTIFIC JOURNALS



Across the globe, Gibco sera account for the highest percentage of citations compared to all other serum brands\*



#### IT'S ALSO THE MOST TRUSTED SERUM

Used by 14 of the top 15 pharma companies



#### A COMMITMENT TO INNOVATION



#### The right design

Ergonomic bottle makes pipetting easier



#### The right tools

iMATCH Sera Lot Matching Tool: Find our most consistent, highest-performing serum lot available, without having to test



#### The right size

50 mL Gibco™ One Shot™ format of FBS\*\* is ideal for ease of use and convenience

<sup>\*</sup> From 2006 to 2019.

<sup>\*\*</sup> One Shot FBS is not available in all regions.

#### VERTICALLY INTEGRATED FINISH-AT-SOURCE MANUFACTURING PROCESS

#### **Blood collection**



Unlike most FBS suppliers, we invest in our own collectors, who obtain the majority of our supply (a by-product of the beef industry) straight from government-approved facilities with clinically examined healthy animals under veterinary supervision, using only the strictest aseptic collection techniques.

#### Raw serum conversion



At our processing facilities we conduct numerous quality checks, such as testing for hemoglobin levels, to verify that the integrity of the product is maintained.

#### Sterile filtration and processing



FBS is transferred to a clean room in specially designed stainless steel pipes where it undergoes 0.1 µm triple filtration to minimize biological contaminants.

#### Dispensing



Gibco FBS



Sterile-filtered serum is immediately and aseptically bottled and undergoes virus/quality testing before clearing quality control (QC).

#### OFFERS A HIGH LEVEL OF TRACEABILITY AND QUALITY

MINIMIZED RISK OF CONTAMINATION OF FINAL PRODUCT

#### Culture with confidence

#### Thermo Scientific™, Invitrogen™, and Gibco™ products optimized to help make your research and purchase experience easier

We offer a wide selection of cell culture tools from our product brands, which are used in every area of cell biology research. Find out more about partnering with us to help accelerate your research and review our full catalog of cell culture products, services, and instruments at thermofisher.com/bettertogether.





#### Did you know?

All our cell culture products (media, reagents, plastics, and sera) are validated together every day at Thermo Fisher R&D labs around the world. This enables confidence in product compatibility for optimal cell growth and viability.

#### Analyze for confidence

#### Don't take our word for it—analyze your results to help ensure you can culture with confidence

We have the tools that can enable you to analyze your cells to help ensure you're getting the results you need in your research. Make sure your cells are happy and healthy with Invitrogen™ Countess™ automated cell counters and Invitrogen™ EVOS™ cell imaging systems.

The Invitrogen™ Countess™ 3 Automated Cell Counter provides cell culture labs accurate, simple, quick, and affordable brightfield cell counts to enable them to prepare for downstream applications and culture splitting. Learn more at thermofisher.com/countess.

EVOS systems are easy to use and suitable for cell culture applications. See our full selection and what they can offer your lab at thermofisher.com/evos.











#### Grow your cells in a sustainable way

#### Cell culture solutions that can help your lab reduce its carbon footprint

Cell culture comprises a routine workflow that inherently has a high level of waste-from packaging and plastic waste to energy consumption. Thermo Fisher is committed to designing our products with the environment in mind. The selections highlighted below are some of our more popular sustainable cell culture products; visit this page to see our full line of greener product alternatives.

#### Gibco™ media bottles

Green benefits:

- Fewer resources—up to 39% less material
- Sustainable packaging—increased recyclability
- Decreased fuel consumption and greenhouse gas emissons for transport



#### Gibco™ BenchStable™ media

Green benefits:

- Energy efficient—ambient-temperature storage
- Sustainable packaging—increased recyclability



#### Thermo Scientific™ Nunc™ Edge™ 2.0 96-well plates

Green benefit:

• Less waste and use of fewer resources—up to 9% less plastic waste and 37.5% more useful capacity



#### FBS One Shot format 50 mL bottle

Green benefit:

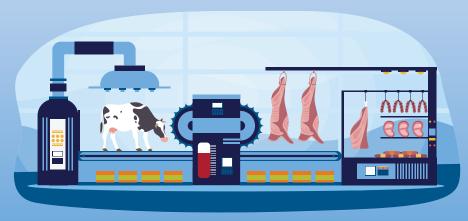
• Less waste and use of fewer resources—33% less waste compared to aliquotting



Learn more about our sustainable solutions at thermofisher.com/sustainability



#### **FBS** market dynamics

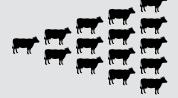


#### Key drivers of supply and demand

Drought, high feed cost, high beef demand, and geopolitical issues (i.e., climate change, war, etc.) can reduce supply.



Herd rebuilding, which normally occurs after a severe drought, can take 2-4 years.



#### Why do FBS prices fluctuate constantly?



Watch the video at **thermofisher.com/fbsbasics** 

Although the quality and integrity of FBS can be monitored and regulated, fetal bovine serum is still a byproduct of the meat industry. Therefore, FBS cost and supply is difficult to manage. Within recent years, the price of FBS has increased significantly in response to growing demand and restricted availability.

### 10 facts that make Gibco FBS stand out from other sera suppliers



Global, vertically integrated supply chain for continuity of supply and



Certified for traceability by the ISIA since 2014



Manufactured in CGMP-ISO 13485 and/or ISO 9001 facilities



Unique workflow solutions—from specialty serum to innovative packaging like the aliquot-free FBS One Shot format 50 mL bottle



FBS "fingerprinting" technology—first FBS supplier to develop traceability reassurance



Gibco iMATCH technology—our multiparametric matching tool that minimizes lot variation and reduces the need for testing



Culture with confidence—maximize reproducibility by pairing Gibco FBS and media with Thermo Scientific™ Nunc™ plastics that have been tested together



Environmentally friendly packaging solutions—One Shot and Gibco media bottles help minimize plastic waste in your lab



Gibco sera are the most-cited sera in global scientific journals



A dedicated sera account specialist team can help with your sera needs. Find your specialist at thermofisher.com/fbssalesrep



#### References

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- 2. Martin G (1981) Isolation of a pluripotent cell line from early mouse embryos cultured in medium conditioned by teratocarcinoma stem cells. *Proc Natl Acad Sci USA* 78(12):7634–7638.
- 3. Wilmut I et al. (1997) Viable offspring derived from fetal and adult mammalian cells. Nature 385(6619):810-813.
- 4. Mali P et al. (2013) RNA-guided human genome engineering via Cas9. Science 339(6121):823-826.

All products may not be available in all regions due to importation regulations. Contact your sales representative regarding product availability in your country.



Learn more at thermofisher.com/fbs

